



Suicide or Survive: (SOS)

Mission is '*To create and deliver innovative approaches that **educate, inform and inspire** people to cultivate good mental health and reduce stigma leading to less death by suicide*'

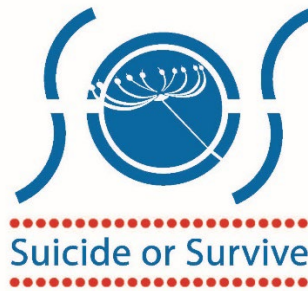
One of the key drivers behind the work of Suicide or Survive is the desire to harness individuals' own strengths and provide them with the tools to improve their own mental wellness. Underlying our vision is the idea that "behind every statistic on suicide and self-harm, there is a person" (Suicide or Survive 2012) and that every person has the capability of living a full life regardless of the challenges they may face in their mental health throughout their lives. Suicide or Survive started at the founder Caroline's kitchen table, born out of her own lived experience and that of people she encountered. The organisation has always remained true to its roots with the influence of the lived experience of people with their mental health in everything it does.

Our aim as an organisation is to fill the gaps in existing services for those who have attempted or contemplated suicide and to compliment other services and supports. We work in collaboration with other statutory, community and voluntary services to maximise our impact and reduce the stigma and discrimination that surrounds suicide.

Suicide or Survive are in the process of coproducing a new organisation strategy including a Fundraising strategy and Implementation Plan (2026- 2030). We are recruiting an experienced, dynamic **Fundraising & Partnerships Manager** to join their collaborative and supportive team. This is an exciting opportunity to grow and influence the area of suicide prevention and raise awareness of Suicide or Survive and their activities.

The successful candidate will lead fundraising at the organisation working closely with the CEO, Team and Board and possess the experience and skills to enable Suicide or Survive to develop a myriad of fundraising streams including trusts, corporates, major donor engagement, strategic and community events, direct mail and recurring giving. They will have an excellent understanding of what is currently working in the fundraising landscape and coproduce a plan to create sustainable income generation for Suicide or Survive to strengthen and grow their current activities.

Are you passionate about Suicide Prevention? Do you want to be part of a small but powerful team? Are you a focused and results driven professional with proven experience in this area and a passion for the work of Suicide or Survive (SOS). If so, we would love to hear from you.



Job Specification: Fundraising & Partnerships Manager

Job Title	Suicide or Survive (SOS) Fundraising & Partnerships Manager
Post Available	4 days per week- Hybrid working (9am – 5.30pm Monday to Friday). Initial 12 month contract with probability for extension beyond this time.
Closing Date	8 th July 2025 Email CV and cover letter to joan@suicideorsurvive.ie Subject: Fundraising
Proposed Interview Date	Interviews will be held on the 17 th July 2025
Base	Hybrid working Currently our office team attend the office one day per week. Head Office - Carmichael House, 4-7 North Brunswick Street, Dublin 7, D07 RHA8
Employer	Suicide or Survive (SOS)
Organizational Area	Nationwide
Reporting Relationship	Suicide or Survive CEO & Board
Post	We are seeking a compassionate, energetic, team player who aligns with the Mission, Vision and Values of Suicide or Survive (SOS) and is comfortable navigating emotionally sensitive spaces to support the diversification of funding streams for the organisation.

	<p>A key priority for the successful candidate will be to lead on the development of the 2026-2030 fundraising strategy and Implementation Plan while overseeing all fundraising activities.</p>
<p>Principal Duties and Responsibilities</p>	<p>Priorities:</p> <ul style="list-style-type: none"> • Lead the development of the 2026-2030 fundraising strategy and Implementation Plan while overseeing all fundraising activities. • Drive the growth of organisational fundraising income, with a focus on achieving fundraising targets. • Identify, launch, and manage fundraising appeals, leveraging key relationships to ensure successful outcomes. • Ensure excellent communications, engagement, and brand development. • Maintain financial oversight, including budgeting, analysis, and reporting. • Ensure adherence to governance, compliance, and regulatory standards. <p>The successful candidate will be joining a small but powerful team and Board to build on current relationships and fundraising initiatives, while innovating to grow and diversify funding opportunities. They will be a strong communicator and networker with an understanding of the fundraising landscape and can maximise on opportunities.</p> <p>Key responsibilities:</p> <ul style="list-style-type: none"> • Progressing and strengthening existing fundraising activities. • Identifying and creating corporate partnerships and stewardship programmes. • Identifying new areas for development for Suicide or Survive. • Liaising closely with the CEO, Team and Board to develop strategies across community events. • Preparing, writing, and delivering persuasive pitches and proposals. • Submitting grant proposals to trusts and foundations. • Reporting to donors on the impact of their funding in line with the organisations strategic plan. • Organising and attending events for engagement and networking opportunities. • Analysing and reporting on fundraising activities and making recommendations to the CEO and Board. • Building the brand of Suicide or Survive through engagement, partnerships and fundraising activities. • Administrative and clerical duties, including correspondence with partners, donors and supporters, processing and acknowledging of donations and payments, updating financial reports, issuing communications on SOS digital channels and day-to-day management of incoming communications to the SOS office. Ensure all records are updated and managed appropriately on the CRM.

	<ul style="list-style-type: none"> Database management - Ensure that the database is updated and maintained accurately and within the agreed timelines. Complete data entry required for fundraising and marketing projects.
Skills, competencies and/or knowledge	<p><u>Essential:</u></p> <ul style="list-style-type: none"> Minimum 3 years' experience in a similar fundraising, marketing, business, sales or communications role. Educated to degree level in a relevant field, such as marketing, communications or business. Equivalent business experience will be considered. Knowledge of the Irish fundraising landscape and the not-for-profit sector. Proven track record in Fundraising /Corporate PR An understanding of fundraising activities such as events, corporate giving, and individual fundraising Able to communicate effectively and maintain professional relationships with a range of individuals/organisations Ability to work under own initiative as well as with the team, board and partner organisations. IT literate, confident in the use of the Microsoft office suite of programmes such as Outlook, Word, PowerPoint and Excel. Knowledge of social media and digital marketing Demonstrable experience of CRM system such as Salesforce <p><u>Desirable:</u></p> <ul style="list-style-type: none"> Knowledge of Data protection regulations and guidelines Understanding of the Not for Profit sector. Understanding of suicide / mental health. Knowledge of the Gambling Regulations Act 2024 General understanding of ESGs and CSR Directives
Competition specific selection process	Short listing will be carried out on the basis of information supplied in your curriculum vitae and letter of application relevant to the job description.
Remuneration	€50,134 pro rata and pension.
Annual leave	25 days pro rata and Public Holidays.
Probation	3-month probationary period